

Florida Trail Riders, Inc.
2011 CALENDAR YEAR
PROPOSED BUDGET

NOTE: This Budget does not include any profit from a Benefit Race. Range from 5,000 to 8,000

Income

Banquet Income

Tickets (based on 475 paid ticket sales at 65.00)	30,875.00
Drink Tickets	3,200.00
Vendor Booths	1,600.00
Credit from last Dolphin contract of 2009	8,000.00
Total Banquet Income	\$43,675.00

Year End Award Head Tax

Head Tax (based on avg. entries per event: HS= 550x14 =7700 x 4 = 30800, End 80 x 9 = 720 x4 = 2880, MX 80 x 8 = 640 x 4 = 2560, plus Teams at 500 x 1.00 is 500 (30800 + 2880 + 2560 + 500 = 36740)	36,740.00
Total Head Tax	\$36,740.00

Administrative Fee (9060 entries (based on avg above = 7700 + 720 + 640) x 1.00)	9,060.00
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Advertising (based on 6 issues printed, 6 issues online)	20,000.00
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Scoring

Electronic Scoring Fund (7700 HS entries x 3.00)	23,100.00
Transponder sales (300 x 30.00)	9,000.00
Sanction fees (\$500 x 14)	7,000.00
Transponder Reprogramming	755.00
Total Scoring Income	\$39,855.00

Sanction Fees (HS 200 x 14=2800, End 200 x 9=1800, MX 75 x 8=600)	\$5,200.00
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Membership Dues (1300 adults x \$50 and 250 juveniles x \$25)	71,250.00
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Event Insurance (based on 2009 profit and loss)	22,400.00
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Logo sales (Motocross, t shirts)	1,661.00
Trail Markers and Score Cards	5,950.00
Interest Income	100.00
Total Other income	\$7,711.00

Total Income	\$255,891.00
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Expenses

Banquet

Decorations and giveaways	500.00
Entertainment	1,000.00
Meals (475 tickets at 58.00)	27,550.00
Meals (50 comp meals at 58.00)	2,900.00
Penalty (25 rooms at 119.00 plus 13% =)	3,361.00
Program	1,060.00
Supplies & Misc Services	3,000.00
Total Banquet	\$39,371.00
Year End Award Head Tax Expenses	
Jackets	14,000.00
Trophies	20,000.00
Total year end award expense	\$34,000.00
Bank Service Charges	
Bank Service Charges	685.00
Cost of Goods Sold (Motocross, t shirts)	800.00
Data Backup Service	105.00
Dues and Subscriptions	900.00
Event Insurance (plus General Liability)	26,682.00
Subtotal of charges	\$29,172.00
Land Use Fund (gets transferred ASAP to LUF checking account = (1300 adults x 5.00 and 250 Juv x 5.00)	
Land Use Fund (gets transferred ASAP to LUF checking account = (1300 adults x 5.00 and 250 Juv x 5.00)	6,750.00
Land Use Fund (repayment of 83,000 loan)	5,000.00
Total LUF payouts	\$11,750.00
Trail Markers and Score Cards	
Trail Markers and Score Cards	5,950.00
Office Supplies	1,900.00
Postage and Delivery (not magazine)	5,028.00
Printing and Reproduction (not magazine related)	3,919.00
Subtotal of charges	\$16,797.00
Magazine (only 6 issues)	
Magazine mailing	7,200.00
Magazine Printing	18,000.00
Magazine Editor	12,000.00
Total Magazine Cost	\$37,200.00
Accounting (CPA)	
Accounting (CPA)	890.00
Meeting expenses	1,000.00
Business Manager	24,000.00
Total Business charges	\$25,890.00
Scoring costs	
Scorekeeping Asst. (one person paid 250 per weekend HS)	3,500.00
Signup (400.00 per weekend total, 15 races)	5,600.00
Scorekeeper, includes trailer transfer to races at 800 per HS	11,200.00
Insurance (equipment)	1,837.00
Transponders 300 x 30.00	9,000.00
Equipment Repairs	1,000.00

Computer Repairs	500.00
Software	1,000.00
Extra display for back up	1,800.00
One new computer	1,500.00
One new Generator	1,000.00
Gas/supplies	1,527.00
Total Scoring Costs	\$39,464.00
Rent	
Post Office Box	186.00
Postal Meter	1,129.00
Credit card machine	73.12
Storage Space	1,565.00
Total Rent	\$2,953.12
Supplies	1,527.00
Tax	884.00
State tax	1,670.00
Telephone	5,283.00
Meals	0.00
Web Site	1,492.00
Subtotal of expenses	\$10,856.00
Total Expenses	\$247,453.12
Net	\$8,437.88
Land Use Fund Budget	
Income	
From FTR checking account for 1300 adults x 5.00 and 250 Juv x 1.00	\$6,750.00
From FTR checking owed to account (\$5,000 is paid to the LUF for past debt owed by the Ganeral Fund)	\$5,000.00
Total income projected to LUF	\$11,750.00
Expenses	
Pay a lobbyist in Tallahassee	\$10,000.00
Pay normal traveling, lodging and meeting expenses on State, local and Federal levels	\$2,000.00
Total expenses projected from LUF	\$12,000.00
Net	-\$250.00
Amount owed to LUF fund	-\$83,201.93
Land Use Fund Net	-\$82,951.93