

Comments

TABS	
HS	Represents the actual Income vs Costs for 2017-2018 Awards
Enduro	
HS Savings	Represents the savings based on potential changes
Enduro Savings	

Changes Columns	Represents the impact if the changes were implemented. The change criterias are located at the bottom of each Savings Tab. These changes are not recommendations but "WHAT IFs".
Change Sample	
Criteria	Teams 1 - 3 Only One Trophy per Team
Trophies	6 Represents Top 3 teams for Bikes & Quads
Award Costs	\$380 represents the cost of the 6 awards
Additional Revenue	\$513 represents the savings between the current award cost (\$893) and expected cost (\$380)
Net Revenue	\$181 represents the impact of Actuals Revenue -\$332 and Changes Additional Revenue \$513. In other words the net impact of the change.

If you have any questions or would like for me to apply additional changes (WHAT Ifs) I can be reached at 407-234-4987. Leave message or text if I don't answer.

HS

																	Actuals			
Class	1	2	3	4	5	6	7	8	9	10	11	12	13	14	Riders	Race	Trophies	Award		
																Revenue		Costs	Revenue	
WOMEN VET	2		4	3	4	2	2	2	2	3	3	2	1		30	120	2	214	(94)	
*EVO/A/B	5	5	6	7	4	4	9	5	3	2	5	2	1	2	60	240	3	373	(133)	
*VINTAGE	6	4	5	4	3	6	7	5	4	4	4	4	5	3	64	256	4	284	(28)	
AA	5	6	8	8	6	10	7	1	6	1	5	3	5	8	79	316	4	284	32	
PLUS 30	7	4	7	8	9	13	7	7	8	10	10	5	5	3	103	412	5	305	107	
*EVO SENIOR/A/B	6	9	10	12	6	18	6	8	4	5	8	5	5	2	104	416	7	519	(103)	
CLASS 66	9	6	11	17	12	10	10	7	7	7	8	6	6	1	117	468	7	348	120	
PRE-MOD A/B/45+	11	6	15	16	10	16	14	11	11	9	11	10	12	7	159	636	9	589	47	
WOMEN/A/B	16	15	15	18	16	15	12	16	12	17	12	11	8	7	190	760	12	653	107	
200/A/B/C	14	12	14	18	16	19	13	18	14	11	9	14	13	9	194	776	12	824	(48)	
BEGINNERS	10	4	9	12	9	19	15	18	12	22	16	17	18	15	196	784			784	
GM/A/B	23	21	18	29	19	22	18	19	19	18	26	18	14	9	273	1,092	11	632	460	
SIL MAS/A/B	31	23	32	34	21	34	25	32	22	25	22	22	18	11	352	1,408	15	717	691	
SPORTSMN1/2	20	29	25	35	21	44	26	32	36	34	46	36	35	12	431	1,724			1,724	
SENIOR/A/B/C	46	41	36	44	31	38	25	29	31	29	35	30	28	16	459	1,836	23	1,191	645	
SUP SEN/A/B/C	35	41	34	41	28	53	33	35	38	26	28	26	31	18	467	1,868	20	1,022	846	
OPEN/A/B/C	42	33	24	42	32	52	31	36	32	28	38	29	27	23	469	1,876	20	1,022	854	
VETERAN/A/B/C	48	35	37	47	31	48	44	35	34	33	34	27	23	17	493	1,972	25	1,234	738	
MASTER/A/B/C	43	45	42	59	51	52	41	39	43	44	48	39	30	14	590	2,360	25	1,134	1,226	
250/A/B/C	52	52	39	51	35	60	44	46	45	48	47	42	32	24	617	2,468	25	1,129	1,339	
Adult Bikes																	21,788	229	12,475	9,313

65/A/B/C/Girls	23	19	16	24	18	24	20	25	15	25	25	22	20	15	291	1,164	21	1,323	(159)	
JUNIOR/A/B/C/GIRLS	30	22	28	29	25	28	32	28	26	23	27	25	20	19	362	1,448	24	1,483	(35)	
PEEWEE/A/B/C	30	32	31	39	22	41	33	36	35	35	32	36	34	22	458	1,832	32	1,220	612	
MINI/A/B/C/GIRLS	33	34	31	36	32	38	35	39	37	35	37	40	34	19	480	1,920	27	1,505	415	
Youth Bikes																	6,364	104	5,530	834

QUAD AA	6	6	5	6	5	10	6	4	7	1	4	3	4	2	69	276	4	284	(8)	
QUAD OPEN/A/B/C	32	27	31	28	16	28	24	25	24	22	24	27	20	17	345	1,380	18	980	400	
QUAD 30+	11	9	7	8	4	10	5	4	10	5	6	4	2	3	88	352	6	327	25	
**QUAD 35+	5	5	6	5	3	4	5	5	3	2	5	3	3	2	56	224	4	284	(60)	
QUAD 40+	2	2	4	3	5	5	4	3	2	1	5	2	2	2	42	168	3	263	(95)	
**QUAD 45+	3	3	2	3	3	4	6	3	3	4	5	4	4	4	51	204	4	284	(80)	
QUAD 50+	8	5	6	7	5	6	8	9	7	5	5	3	7	1	82	328	7	348	(20)	
**QUAD 55+	6	6	5	7	5	5	4	5	5	4	6	5	3	3	69	276	5	305	(29)	
QUAD 60+																				
QUAD WOMEN	4	4	4	4	2	5	3	2	3	2	6	4	2	1	46	184	2	214	(30)	
QUAD WOM VET	3	2	2	2	2	3	2	1	2	2	5	4	1		31	124	2	214	(90)	
QUAD UTI OPN	3	1	6	2	1	3	3	6	3	2	8	4	4	2	48	192	2	214	(22)	
Adult Quads																	3,708	57	3,715	(7)

QUAD PWB	1	1					1	1	1			2	1		8	32			32	
QUAD JR	11	7	10	9	10	7	9	10	8	6	9	10	5	5	116	464	10	453	11	
QD SUP PW/A/B	14	13	9	11	7	15	11	9	14	12	10	12	12	9	158	632	8	568	64	
Youth Quads																	1,128	18	1,021	107

High Point A																	10	751	(751)	
High Point B																	1	152	(152)	
High Point C																	1	150	(150)	
TEAMS (Bike & Quads)	40	38	37	45	39	50	49	37	37	29	44	37	37	42	561	561	54	893	(332)	
High Point - Bike & Quads Teams																	561	66	1,947	(1,386)
Grand Totals																	33,549	462	24,689	8,860

HS Savings

Class	Riders	Race Revenue	Actuals			Changes			Net Revenue
			Trophies	Award Costs	Revenue	Trophies	Award Costs	Additional Revenue	
WOMEN VET	30	120	2	214	(94)	2	214		(94)
*EVO/A/B	60	240	3	373	(133)			373	240
*VINTAGE	64	256	4	284	(28)			284	256
AA	79	316	4	284	32	4	284		32
PLUS 30	103	412	5	305	107	5	305		107
*EVO SENIOR/A/B	104	416	7	519	(103)			519	416
CLASS 66	117	468	7	348	120	5	305	43	163
PRE-MOD A/B/45+	159	636	9	589	47	15	925	(336)	(289)
WOMEN/A/B	190	760	12	653	107	12	653		107
200/A/B/C	194	776	12	824	(48)	10	781	43	(5)
BEGINNERS	196	784	0		784				784
GM/A/B	273	1,092	11	632	460	10	610	22	482
SIL MAS/A/B	352	1,408	15	717	691	10	610	107	798
SPORTSMN1/2	431	1,724	0		1,724				1,724
SENIOR/A/B/C	459	1,836	23	1,191	645	15	915	276	921
SUP SEN/A/B/C	467	1,868	20	1,022	846	15	915	107	953
OPEN/A/B/C	469	1,876	20	1,022	854	15	915	107	961
VETERAN/A/B/C	493	1,972	25	1,234	738	15	915	318	1,057
MASTER/A/B/C	590	2,360	25	1,134	1,226	15	915	219	1,445
250/A/B/C	617	2,468	25	1,129	1,339	15	915	213	1,553
Adult Bikes		21,788	229	12,475	9,313	163	10,180	2,294	11,607

65/A/B/C/Girls	291	1,164	21	1,323	(159)	21	1,322		(159)
JUNIOR/A/B/C/GIRLS	362	1,448	24	1,483	(35)	24	1,482		(35)
PEEWEE/A/B/C	458	1,832	32	1,220	612	32	1,219		612
MINI/A/B/C/GIRLS	480	1,920	27	1,505	415	27	1,504		415
Youth Bikes		6,364	104	5,530	834	104	5,528		834

QUAD AA	69	276	4	284	(8)	4	284		(8)
QUAD OPEN/A/B/C	345	1,380	18	980	400	13	873	107	507
QUAD 30+	88	352	6	327	25	5	305	21	47
**QUAD 35+	56	224	4	284	(60)			284	224
QUAD 40+	42	168	3	263	(95)	5	305	(42)	(137)
**QUAD 45+	51	204	4	284	(80)			284	204
QUAD 50+	82	328	7	348	(20)	5	305	43	23
**QUAD 55+	69	276	5	305	(29)			305	276
QUAD 60+						5	305	(305)	(305)
QUAD WOMEN	46	184	2	214	(30)	2	213		(30)
QUAD WOM VET	31	124	2	214	(90)	2	213		(90)
QUAD UTI OPN	48	192	2	214	(22)	2	213		(22)
Adult Quads		3,708	57	3,715	(7)	43	3,018	697	690

QUAD PWB	8	32			32				32
QUAD JR	116	464	10	453	11	10	453		11
QD SUP PW/A/B	158	632	8	568	64	8	568		64
Youth Quads		1,128	18	1,021	107	18	1,021		107

High Point A			10	751	(751)	5	427	324	(427)
High Point B			1	152	(152)	1	152		(152)
High Point C			1	150	(150)	1	150		(150)
TEAMS (Bike & Quads)	561	561	54	893	(332)	6	380	513	181
High Point - Bike & Quads Teams		561	66	1,947	(1,386)	13	1,109	837	(549)
Grand Totals		33,549	462	24,689	8,860	341	20,856	3,828	12,688

Change Criterias (What If)	Savings
Trophy 1 - 5 Only (exclude Youth and Women Classes they will stay the same)	1,426
*Remove all EVO classes, Vintage and Create PRE-MOD 45+	868
**Restructure QUAD Classes to 10 Year Spand. Remove 35+, 45+ & 55+	697
High Point 1 - 5	324
Teams 1 - 3 Only One Trophy per Team	513
Total Savings	3,828

Enduro

								Actuals				
Class	LBJ	GG	EN1	EN2	RICH	SAND	Riders	Race Revenue	Trophies	Award Costs	Revenue	
AA	0	2	1	1	2	0	6	24	1	159	(135)	
Open A	3	2	2	2	2	0	11	44	2	214	(170)	
Open B	1	1	3	2	5	0	12	48	2	214	(166)	
*Open C			1		1		2	8			8	
250 A	3	1	6	5	2	2	19	76	4	284	(208)	
250 B	2		3	1	3	1	10	40	2	214	(174)	
*250 C	3	1	4		2	2	12	48	2	214	(166)	
200 A	1	2	0	1	2	2	8	32	2	214	(182)	
200 B	0	0	1	1	1	0	3	12	1		12	
*200 C	1	1	1	1	0	0	4	16	1	159	(143)	
35+ A	2	3	4	0	2	1	12	48	2	214	(166)	
35+ B	2	6	4	4	3	1	20	80	4	284	(204)	
*35+ C	0	0	2		1		3	12			12	
40+ A	1	0	0	1	1	1	4	16	1	159	(143)	
40+ B	4	4	5	4	5	1	23	92	5	305	(213)	
*40+ C	2	3	2	2	3	3	15	60	2	214	(154)	
45+ A	2	3	4	3	3	2	17	68	3	263	(195)	
45+ B	2	4	1	1	4	1	13	52	2	214	(162)	
*45+ C	1		3	2	2	0	8	32	2	214	(182)	
50+ A	4	3	2	2	3	4	18	72	3	263	(191)	
50+ B	4	5	11	4	3		27	108	4	284	(176)	
*50+ C	5	3	10	2	7	3	30	120	5	305	(185)	
55+ A	3	4	4	2	2	3	18	72	3	263	(191)	
55+ B	2	2	5		6	3	18	72	3	263	(191)	
60+ A	1	1	5	1	3	2	13	52	1	159	(107)	
60+ B	3	4	4	0	7	1	19	76	1	159	(83)	
66+	3	1	2		2	1	9	36	2	214	(178)	
**70+	1	1	2	2	1	1	8	32	2	214	(182)	
Women	2	1	3	3	3	1	13	52	2	214	(162)	
**Evolution	1		1	1	1		4	16	1	159	(143)	
Beginner			4		2		6	24			24	
Adjustment	-1	-1	11	29	1		39	156			156	
Adult Bikes							424	1,696	65	6,030	(4,334)	
High Point A									10	739	(739)	
High Point B									1	152	(152)	
High Point C									1	150	(150)	
**Teams							54	54	9	150	(96)	
High Point & Bike Teams									21	1,191	(1,191)	
Grand Total											7,221	(5,525)

Enduro Savings

Class	Riders	Race Revenue	Actuals			Changes			Net Revenue
			Trophies	Award Costs	Revenue	Trophies	Award Costs	Additional Revenue	
AA	6	24	1	159	(135)	1	159		(135)
Open A	11	44	2	214	(170)	2	213		(170)
Open B	12	48	2	214	(166)	2	213		(166)
*Open C	2	8	0	0	8				8
250 A	19	76	4	284	(208)	3	262	21	(186)
250 B	10	40	2	214	(174)	3	262	(49)	(222)
*250 C	12	48	2	214	(166)			214	48
200 A	8	32	2	214	(182)	2	213		(182)
200 B	3	12	1	0	12	1	159	(159)	(147)
*200 C	4	16	1	159	(143)			159	16
35+ A	12	48	2	214	(166)	2	213		(166)
35+ B	20	80	4	284	(204)	3	262	21	(182)
*35+ C	3	12	0	0	12				12
40+ A	4	16	1	159	(143)	1	159		(143)
40+ B	23	92	5	305	(213)	3	262	43	(170)
*40+ C	15	60	2	214	(154)			214	60
45+ A	17	68	3	263	(195)	3	262		(195)
45+ B	13	52	2	214	(162)	3	262	(49)	(210)
*45+ C	8	32	2	214	(182)			214	32
50+ A	18	72	3	263	(191)	3	262		(191)
50+ B	27	108	4	284	(176)	3	262	21	(154)
*50+ C	30	120	5	305	(185)			305	120
55+ A	18	72	3	263	(191)	3	262		(191)
55+ B	18	72	3	263	(191)	3	262		(191)
60+ A	13	52	1	159	(107)	1	159		(107)
60+ B	19	76	1	159	(83)	1	159		(83)
66+	9	36	2	214	(178)	3	262	(49)	(226)
**70+	8	32	2	214	(182)			214	32
Women	13	52	2	214	(162)	2	213		(162)
**Evolution	4	16	1	159	(143)			159	16
Beginner	6	24	0	0	24			0	24
Adjustment	39	156	0	0	156				156
Totals	424	1,696	65	6,030	(4,334)	48	4,749	1,279	(3,055)
High Point A			10	739	(739)	5	415	324	(415)
High Point B			1	152	(152)	1	152		(152)
High Point C			1	150	(150)	1	150		(150)
**Teams		54	9	150	(96)			150	
Totals			21	1,191	(1,191)	7	717	474	(717)
Grand Total				7,221	(5,525)	55	5,466	1,753	(3,772)

Change Criterias (What If)	Savings
*Merge B & C and Trophy Only 1 - 3 Places	1,279
High Point 1 - 5	324
**Remove 70+, Evo, Teams and any class without any participation	150
Total Savings	1,753