FTR Board of Directors (BOD) Meeting Minutes Saturday, January 7, 2023

Location: Mondon Hill HS

Call to Order: 7:03 PM, by Randy Faul

Roll Call

FTR President Randy Faul

FTR Vice President Pete Rose -ABSENT

FTR Secretary William Toreki

FTR Treasurer Kayla Vawter -ABSENT

Enduro Chairman George Tolson

Hare Scrambles Chairman Randy Rash

Director Area #1 Brandon St. John

Director Area #2 James Benton

Director Area #3 Allen Pearce

Director Area #4 Mike McGuire

Director Area #5 Shane Hitz

Director Area #6 Jerry Curtis

Director Area #7 Austin Lasure

Director Area #8 Charles Conte

Director Area #9 Brian Dugre

Director Area #10 Kenneth Harris -ABSENT

Director Area #11 Ken Redford

Director Area #12 Kyle McAfee

Director Area #13 Open

Guests: Business Manager (Darlene Riggs)

President's report: FTR is in good shape. Organization is growing and doing well financially. We are having record turnout to events. The day is coming that we will need to hire security crew to manage crowd and pit riding. Problems continue regarding Sportsman rider disregarding FTR rules. Randy plans to retire from President position after his current term. He suggested that Kyle would be a good FTR President. FTR has attracted good Sponsorship from Seat Concepts, FMF, Moose, Rocky Mountain ATV, and other companies.

Vice President's Report: Absent due to injury.

Treasurer's Report: See attached documents. FTR has approximately \$585,000 in Total Current Assets. It was discussed that FTR should move some of this money to CD's because current interest rates over 4% are available.

Secretary's Report: Printed rule-books distributed to all Board members present. Verified contact information for all present. All proposals will now have a sequence number assigned (see Attached list). A WORD format version of Rule Book is available to make writing proposals and rules changes easier. There is currently a runoff election for the Area 13 Director seat.

Enduro Chairman's Report: Four Enduros have been completed, and 3 more are currently scheduled. The last one is a National event in Cherokee, GA. The other two are DDR-Alligator and Richloam. Both are Sprint Enduro format. DDR is on Thursday during Bike Week.

Hare Scrambles Chairman's Report: We have record turnout for the first 4 events. Emergency rule changes have been implemented for Pee-Wee race order (#H001E) and Sunday AM row order (#H002E). Kyle reported that this weekend's PW race was excellent due to this rule change. Pending rule change to eliminate all Sportsman classes (#H003) was approved on first vote of HSC and advertised on FTR website. Pending rule change to extend Sunday PM race to a full 2 hours (#H004) was approved on first vote of HSC and advertised on FTR website. The next HSC meeting is on February 4th at Indiantown.

Old Business:

1. Approve meeting minutes from 7/23/2022. Motion and second to Approve – PASSED unanimously.

New Business:

- 1. Proposal (C-001- See Attached) to Remove entirely FTR Constitution Article XIV, section I, E, 3 stating that Promotors are NOT required to have AMA sanctions. Motion and Second In-Favor of change **PASSED unanimously.**
- 2. Proposal (C-002 See Attached) to amend FTR constitution, and General Rules:
 - -Remove numerous obsolete language regarding Motocross, and required committees.
 - -Update duties of elected officers to match current policies.
 - -Update miscellaneous language to match current procedures.
 - -Correct typo regarding HS sanction fee, previously increased to \$1,200.

Motion and second In-Favor of change – **PASSED unanimously.**

Above two proposals must be posted on FTR website and voted again by BOD and approved at General Membership meeting.

- 3. BOD Representative to EC: Kyle McAfee was nominated and agreed to serve in this position again. No other nominations were received. Motion and Second to appoint Kyle **PASSED unanimously.**
- 4. Darlene Riggs is again organizing the FTR Banquet.

Adjourned: 7:40 PM

ATTACHED DOCUMENTS:

Balance Sheet As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking4982	391,167.19
FTR eStore Funds8196	23,650.00
Land Use - Checking7151	41,475.49
Land Use - Merrill Lynch	96,333.61
Scholarship Funds0817	0.00
Score head tax HS9901	0.00
Year End Head Tax3640	0.00
Total Bank Accounts	\$552,626.29
Accounts Receivable	
Accounts Receivable	1,862.00
Total Accounts Receivable	\$1,862.00
Other Current Assets	
Inventory Asset	6,594.18
IPN Holding Account	0.00
Uncategorized Asset	-15,344.08
Undeposited Funds	39,353.00
Total Other Current Assets	\$30,603.10
Total Current Assets	\$585,091.39
Fixed Assets	
Office Equipment	158.24
Accumulated Depreciation	-4,370.38
Cost	4,743.22
Total Office Equipment	531.08
Radios	900.00
Accumulated Depreciation	-13,879.87
Cost	13,883.36
Total Radios	903.49
Scoring Equipment	7,053.00
Accumulated Depreciation	-31,520.9
Cost	50,315.3
Total Scoring Equipment	25,847.34
Total Fixed Assets	\$27,281.91
Other Assets	50.55
Petty Cash	0.00
Pre-Entry Store Credits	5,825.00
Total Other Assets	\$5,825.00
TOTAL ASSETS	\$618,198.30

Balance Sheet As of December 31, 2022

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	1,461.80
Total Accounts Payable	\$1,461.80
Credit Cards	
Default Credit Card	20,800.45
Total Credit Cards	\$20,800.45
Total Current Liabilities	\$22,262.25
Long-Term Liabilities	
Due to Land Use Fund	0.00
Total Long-Term Liabilities	\$0.00
Total Liabilities	\$22,262.25
Equity	
Distribution to Land Use Fund	0.00
Opening Bal Equity	4,961.26
Retained Earnings	417,335.16
Net Income	173,639.63
Total Equity	\$595,936.05
TOTAL LIABILITIES AND EQUITY	\$618,198.30

Profit and Loss January - December 2022

	TOTAL
ncome	
Advertising Sales	12,460.00
AMA Sales	33,207.0
Banquet Income	4,304.8
Banquet Sales	
Banquet ticket sales	26,265.00
Total Banquet Sales	26,265.00
Club Race Income	85,012.23
Donations	1,000.00
eStore Income	
Pre-Entry Refunds	-790.00
Pre-Entry Sales	-16,669.0
Total eStore Income	-17,459.0
FTR merchandise	7,339.73
FTR Sanction Fees	7,600.00
Head Tax	
Head Tax Enduro Award	6,918.0
Head Tax Enduro Scoring	1,822.00
Head Tax Enduro Team	404.00
Head Tax HS Scholarship Fund	6,160.00
Head Tax HS Award	35,210.00
Head Tax HS Safety Team	7,042.00
Head Tax HS Scoring	35,210.00
Head Tax HS Team	125.00
Total Head Tax	92,891.0
Memberships Sales	
Adult Memberships	95,900.0
Adult One Day Memberships	6,150.0
Youth Memberships	1,350.00
Youth One Day Memberships	170.00
Total Memberships Sales	103,570.00
Sales (non taxable)	5,000.00
Trail Markers & Score Cards	3,642.00
Transponder Sales	6,445.00
Total Sales (non taxable)	15,087.00
Sales of Product Income	97.70
Scholarship Donations	7,592.00
Services	5,180.94
Total Income	\$384,148.52

Profit and Loss January - December 2022

	TOTAL
Cost of Goods Sold	222.202
Cost of Goods Sold	103.50
Trail Markers & Score Cards	3,025.25
Transponders	899.15
Total Cost of Goods Sold	4,027.90
Inventory Shrinkage	2,368.13
Total Cost of Goods Sold	\$6,396.03
GROSS PROFIT	\$377,752.49
Expenses	
AMA Membership Expense	2,154.00
AMA Sanction	2,400.00
Bad Debt	-75.00
Banquet Expenses	12,461.19
Awards	24,202.39
Meals & Refreshments	34,206.93
Misc	17,661.99
Program	635.10
Site	10,500.00
Ticket Refunds	385.00
Total Banquet Expenses	100,052.60
Contract Labor	487.50
Event Support Expenses	1,876.95
Enduro Events Expenses	4,622.62
H/S Events Expenses	57,130.55
Safety Team Event Expenses	3,707.99
Total Event Support Expenses	67,338.11
Insurance Expense	
Equipment Insurance	571.38
Event Insurance	31,161.50
Liability Insurance	-634.00
Total Insurance Expense	31,098.88
Magazine Expenses	
Magazine Mailing	1,964.49
Magazine Printing	47,780.70
Total Magazine Expenses	49,745.19
Office Expenses	
Bank Fees - Other	-9.00
Office Misc	522.98
Office Supplies	2,828.27
Postage and Delivery	624.44

Profit and Loss January - December 2022

	TOTAL
QuickBooks Payments Fees	1,282.21
Software	183.98
Storage Space Rental	866.17
Supplies	22.28
Telephone	3,979.93
Web Site	207.72
Total Office Expenses	10,508.98
Professional Fees	
Business Manager	24,000.00
Magazine Editor & Advertiser	18,000.00
Membership Services	4,100.00
Pre-Entry Services	800.00
Scorekeeping	23,200.00
Total Professional Fees	70,100.00
Repairs	
Computer Repairs	6,217.24
Equipment Repairs	-311.28
Total Repairs	5,905.96
Scholarship Expenses	13,019.16
Tax	
Federal	143.65
State	61.25
Total Tax	204.90
Travel & Ent	
Meals	145.15
Total Travel & Ent	145.15
Uncategorized Expense	1,188.43
Total Expenses	\$354,273.86
NET OPERATING INCOME	\$23,478.63
Other Income	
Club Collected Money	184,886.08
Total Other Income	\$184,886.08
Other Expenses	
Club Returned Money	34,725.08
Total Other Expenses	\$34,725.08
NET OTHER INCOME	\$150,161.00
NET INCOME	\$173,639.63

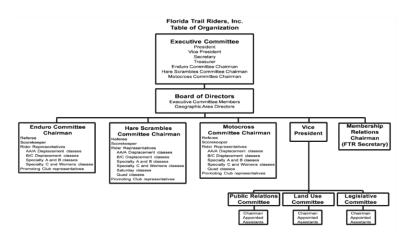
January 2023 FTR Constitution Change Proposals C-001 and C-002 (combined):

Deletions in Strike-through font and highlighted in Yellow.

Additions in **Green Highlight**.

Make the following changes:

Change the following diagram to Remove reference to outdated committees, and Motocross series.



Chapter I

Constitution of the Florida Trail Riders

Article I

This organization shall be known as the FLORIDA TRAIL RIDERS, INC. (FTR). FTR is incorporated as a nonprofit organization by the state of Florida.

Article V

The duties of the Vice President shall be:

To perform all duties of the President in his absence. To coordinate the efforts of the Land Use, Public Relations and Legislative Committees.

ADD: To monitor and advise all FTR Committees.

To qualify for office, the Vice President shall have been a member of FTR in good standing for a minimum of 2 years at the time of election to office.

Article VI

The duties of the Secretary shall be:

A. To act as the Membership Committee Chairman. To keep a record of meetings of the organization. To handle organizational correspondence as directed by the Executive Committee. ADD: Insure that the published FTR Constitution, Bylaws, and Rule Book are kept up to date.

To qualify for office, the Secretary shall have been a member of FTR in good standing for a minimum of 2 years at the time of election to office.

To perform such other duties as generally fall to that office. To maintain a current list of FTR membership.

Article VII

The duties of the Treasurer shall be:

To collect dues from all members, promoters & associates. To qualify for office, the Treasurer shall have been a member of FTR in good standing for a minimum of 2 years at the time of election to office.

To collect all other monies due the organization.

To make all payments from organization funds when so ordered by the organization.

ADD: To work with the FTR Business Manager regarding all financial matters of the organization, and verify that all accounts and financial records are kept current and accurate.

To keep a written report of all organization money matters. To make a statement of organization funds at least twice a year, the last statement at the conclusion of his term of office. To work closely with the Membership Committee.

Article IX

An Election Committee of four persons will be appointed to oversee the election process and to announce the winning candidates. One Election Committee member shall be appointed by each of the following: Hare Scrambles Committee; Enduro Committee; Motocross Committee; and the Board of Directors. The Board of Director's appointee shall act as the Election Committee Chairman. Should a competition committee fail to appoint an Election Committee member, the referee for that series will serve as the appointee. Should the Board of Directors fail to appoint an Election Committee member, the Executive Committee shall appoint one. An Election Committee member must not be a candidate for elective office.

3. The official ballot count will be made at the earliest opportunity following the last day of the election month. The FTR Secretary, off their designee will provide a current FTR membership list (as of the end of the election month). All ballots will be compared against the membership list for validity. Only members in good standing as of the election month will be allowed to cast one single vote. Those with more than one vote cast or with ballots that are not legible or properly filled out will have all votes discarded and not counted in the election. (Voting rights of members are indicated in Chapter II.) The FTR Secretary, or their designee, will be notified of the results immediately following the final vote count. It will be the duty of the Secretary, of their designee, to publicize the election results.

Article X

There will be an Annual General Membership Meeting to be held at the banquet. All Executive Committee Meetings will be called by the President or any five of the eight EC members.

Article XIV

- **I. Competition Committees**
 - 1. Referee Appointed by Chairman
 - 2. Scorekeeper Appointed by Chairman (for Enduro Series Only)
 - 3. One Rider Representative...
 - C. Duties:
 - 2. Referee
 - a. The FTR Referee shall be a member of FTR in good standing.
 - b. The FTR Referee shall be the principal officer of any meet and shall act as general supervisor of all affairs, but shall not attempt to carry out the duties of any other official at said meets.
 - c. The duties of the FTR Referee shall include the following:
 - Referee checks the course, with assistant referee and the promoter's referee, all decisions on disqualification of

riders and disqualify any rider who violates any of the rules of the meet or FTR.

(replace with): To coordinate with the Assistant Referee, Associate Referee, and Promotor's (Club) Referee to check to course prior to the event, and to decide on penalties for any rider who violates any of the rules of the meet or FTR. See that any major violations or problems are taken to the Enduro, Hare Scrambles or Motocross Chairman prior to the next scheduled event.

- E. Sanctions
- 1. A ...
- 2. Prior to the General FTR ...
- 3. Promoters having FTR sanctions are not required to have AMA sanctions. AMA advancement points will still be kept by FTR as agreed to by the AMA. (delete this sub-section.) (SEPARATE PROPOSAL)

II. Legislative Committee (Vice President)

- B. Responsibility: To promote effective legislation at the city, county, and state levels to benefit responsible trail riders and to insure that trail riders interests are represented.
- C. Meetings: This Committee will meet before the general membership meeting each year and make a report to the general membership. All other meetings will be called by the chairman as the need arises.
- D. Responsible for keeping all FTR Charters current (Incorporation, AMA, etc.)
- E. Responsible to insure that the FTR Constitution, Bylaws, and Rule Book are kept up to date.

III. Public Relations Committee (Vice President)

A. Responsibility: To present the responsible motorcyclist to the public with presentations, films, slides, publications.

To promote the year end FTR Awards Banquet.

B. Meetings: Same as II B.

IV. Land Use Committee (Vice President)

A. Responsibility: To establish contact with other land users and to coordinate the trail riders' activities and interests with these groups. Also, to work with the other committees to insure that the trail riders' legitimate use of public land is not impaired.

B. Meetings: Same as II B.

V. Members Relations Committee (FTR Secretary)

- A. Responsibility: To actively seek new members for the Florida Trail Riders and to insure that all members receive the benefit of the organization; to distribute FTR membership packets; to distribute FTR membership posters; to coordinate the efforts of the FTR Magazine staff.
- B. Meetings: Same as II B.
- C. FTR Magazine Staff: Responsible to publish and distribute a monthly magazine to the membership informing them of FTR business. Composition includes an Editor and an Advertising Manager. The selection of both positions shall be made by vote of the Executive Committee from among those seeking the jobs. The fee for both jobs is to be set by the Executive Committee on a year to year basis.
- D. Scholarships: An Annual Scholarship will be awarded at the FTR Banquet to one of those FTR members or family member of an FTR member who submits the proper forms to the Selection Committee. The Selection Committee will choose the recipient using guidelines setup by the Executive Committee to award the scholarship.

GENERAL RULES:

A rider may elect to ride in any of the age determined classes, Veteran (+35), Senior (+40), Super Senior (+45), Masters (+50), etc., if they become the legal age for that class during the competition year, July 1 thru June 30. The age of Youth, Junior, Mini & Peewee riders for the entire year will be the rider's age on the date they run their first event of the competition year, except Motocross, which shall be based on the age the rider is on January 1. Proof of age is required. The Peewee, ...

F. Year-End Awards

- 1. FTR High Point, Team and class winners will be determined at the end of the competition year and will receive awards at the annual FTR awards banquet.
- 2. Winners for the Year:
 - a. Total points will be determined by the best combined scores in 70% of the events sanctioned by FTR. Rounding will be done to the nearest whole number with 0.50 being rounded up. In addition, Motocross total points would be determined by the best scores in 80% of the events sanctioned by FTR. Rounding will be done to the nearest whole number also. To ...
 - b. High Point winner will be given first in class as well as the High Point award at the FTR banquet.
 - c. Total points toward FTR Motocross Overall Series High Point will be determined by the best combined scores of a rider with an Adult membership, based on best 70% in each of the rider's classes. Year-end Motocross overall awards will be based on overall total points in a single Adult class during the season for one award in each of the A, B, and C divisions. To qualify for yearend awards in the FTR Motocross Series, a rider must enter at least 50% of the sanctioned events.
 - d. Year-end awards will be given for the Quad classes in the Hare Scrambles series while the Quad Scrambles series is suspended.
- **3**. FTR points are not transferable from one displacement class to another if the rider elects to change during the FTR Championship Series. "B" or "C" riders who are reclassified during the year may transfer points to the corresponding higher division displacement classes.
- **5**. Year-end ties in Enduros are to be broken by adding up the overall finishing positions of the riders in their 70% runs. The rider with the lowest total score wins. Year-end ties are not broken in Hare Scrambles or Quad Scrambles. Motocross year end ties are broken by best moto finishes during the season.

G. General Duties of a Promoter

- 3. Follow all rules made by the competition committee and all FTR rules pertaining to events.
- **4.** Provide Assistant Referee for the Enduro, or Hare Scrambles or Quad Scrambles event preceding their sanctioned event. Assistant Referee must be an FTR recognized A, B or experienced rider.

H. Fees

1. The FTR sanction fee for Enduros is \$200. The FTR sanction fee for Hare Scrambles is \$700 \$1,200 (changed previously).
This fee includes the cost of printing a flyer advertising the event in one magazine. If the club or promoter does not submit a flyer or submits a flyer after the cutoff date for the magazine preceding the event, no refund or financial consideration will be due to the club or promoter.
If the sanction fee is not paid at the Competition Committee Sanction Meeting, the date shall be available to another promoter.

J. Competition Apparel & Equipment

1. A helmet must be worn in all events. All helmets must be full coverage or full facial units (no shorties). Helmets must conform to current safety standards as published in the current AMA off road/motocross rules and have label affixed certifying its approval. Nothing (such as Go-Pro cameras) may be attached to helmets (as per AMA rules).

M. Disqualification, **Penalties**, and Recourse

1. All disqualifications or penalties issued during an event shall be recorded by the referee. The record should contain all pertinent information needed for review of the disqualification by the competition committee. This information should include identification of involved parties and witnesses and shall state the nature of the penalty or

disqualification. The log shall be forwarded to the FTR Scorekeeper for consolidation throughout the competition season.

- **2**. Any penalized disqualified rider may file a grievance with the appropriate competition committee. The grievance shall be filed in writing with the series Referee or Committee Chairman at the event the disqualification penalty was issued.
- 3. The Committee Chairman shall bring the grievance before the committee within 60 days and shall notify the disqualified penalized rider and disqualifying official of the time and place of the meeting.
- **4.** The Competition Committee shall consider the grievance in an open meeting, allowing time for both rider and official, and resolve the grievance with a vote. The vote shall result in only one of three options:
 - a. Penalty or Disqualification stands as issued
 - b. Penalty or Disqualification stands modified to remove any series standing inclusion requirement
 - c. Penalty or Disqualification is repealed and scores to be reinstated.
- 5. The decision of the Competition Committee shall be final with no further recourse open to either rider or official.

2023 FTR Proposals Master List						
NUMBER	<u>SERIES</u>	DESCRIPTION	First Vote	Advertised	Second Vote	<u>Final</u> Approval
H1E	HS	Invert PW Race Order	12/10/22 PASS	N/R	N/R	Approved by EC
H2E	HS	Change Sunday AM Rows	12/10/22 PASS	N/R	N/R	Approved by EC
НЗ	HS	Eliminate Sportsman Classes	12/10/22 PASS	12/12/2022		
H4	HS	Extend Sunday Race Time to 2 Hours	12/10/22 PASS	12/12/2022		
C1	Constitution	Delete AMA Not Required for Clubs	1/7/23 PASS			
C2	Constitution	Housekeeping, Update Policies, etc	1/7/23 PASS			